

## **Contingent Fee Legal Representation in Business Disputes – Leveling The Playing Field**

Business owners who need to pursue compensation through the legal system have traditionally had little choice other than hiring an attorney on an hourly basis to handle the dispute. Under this old model, the business owner, who may have suffered damages that place a substantial strain on cash flow, is required to pay substantial legal fees upfront, in the hope of eventually enjoying a recovery from the defendant. If the business owner is not in a position to pay the necessary hourly legal fees, or worse yet runs out of money in the middle of the lawsuit, the claim may have to be substantially compromised or abandoned. Larger defendants with deeper pockets could use a “scorched earth” strategy to run up the hourly fees and starve their smaller adversary into submission.

The law firm of Garson & Associates Co. LPA provides an innovative to solution to this common problem – contingent fee representation in business disputes. Our firm is committed to providing aggressive, high caliber legal representation to individuals and business entities involved in all types of common business disputes. We are focused on results, and we bring a unique perspective to business litigation. As long time plaintiff attorneys, we understand the need for proactive representation, and more importantly creative approaches to achieving success in litigation. We typically agree to handle matters on a contingent fee basis, which means that we are not paid a fee unless we are successful in obtaining a recovery on behalf of our clients. Our clients often seek such an arrangement because it is the most cost effective means of pursuing recovery. Under a contingent fee arrangement, our interests are better aligned with those of our clients.

Garson firm attorneys have successfully resolved many types of business disputes, obtaining substantial compensation for our clients. Whether you are an entrepreneur, small business owner, or individual who has been victimized by the bad advice of a financial advisor, we are dedicated to representing your interests with a high level of talent and devotion. Our business litigation practice includes: breach of contract, insurance coverage disputes, shareholder/partnership disputes, intellectual property litigation, sale of defective goods/Uniform Commercial Code, construction defects, and stockbroker/investment advisor misconduct. Examples of recent successful matters include:

- Represented the seller of a business against a buyer who refused to pay installments due under the purchase and sale contract. Following the filing of a breach of contract lawsuit we negotiated a favorable settlement, requiring a substantial accelerated payout on terms favorable to our client.
- Served as litigation counsel for a sales representative who claimed that a manufacturer had failed to pay all commissions due to the sales representative. After extensive, hard fought litigation, a favorable settlement was negotiated in favor of our client.
- Counseled a large national manufacturer in a dispute with its insurance carrier arising out of a large fire loss. Convinced the insurance carrier to pay the full amount claimed by our client prior to filing a lawsuit.

If you are involved in a business dispute and would like an initial free, confidential consultation, contact Garson firm attorney James A. DeRoche at 216-696-9330.